

2024

# POST-FRAME BUILDER SHOW GUIDE



**JUNE 19-20, 2024**

**BRANSON CONVENTION CENTER • BRANSON, MO**



PRESENTED BY THE PUBLISHER OF *FRAME BUILDING NEWS MAGAZINE*

**SHOW FLOOR PLAN  
PAGES 30-31**

# An All-Access Event

Your show badge is your ticket to attend all the demos and classes.

## SHOW SCHEDULE AT A GLANCE

**EXHIBIT HALL HOURS:**

Wednesday: 11:30 a.m.-5:30 p.m.

Thursday: 8:30 a.m.-12:30 p.m.

**EDUCATIONAL SESSIONS (Upstairs):**

Wednesday: 8:00 a.m.-12:00 p.m.

Thursday: 8:00 a.m.-10:00 a.m.

## EDUCATIONAL SESSIONS:

**WEDNESDAY, JUNE 19**

	<b>SHORT CREEK 3 ROOM TOPICS</b>	<b>SHORT CREEK 4 ROOM TOPICS</b>
8:00 a.m.	How To Work A Trade Show From Both Sides of the Aisle with <b>Randy Chaffee, Source One Marketing</b>	5 Steps To Post-Frame Success with <b>Mike Momb, The Pole Barn Guru, Hansen Pole Buildings</b>
9:00 a.m.	Success Training Day 1 (Building Successful Leaders in the Post-Frame Industry), with <b>Eric Miner, Blunier Builders</b>	Getting The Most Out Of Your Advertising with <b>Gary Reichert (Shield Wall Media)</b> and <b>Shannon Latham (Shed Geek)</b>
10:00 a.m.	Financing and Current State of Banking with <b>Joel Oney, J Money LLC</b>	Condensation Causes & Mitigation with <b>Orion Nile Ewell, Dripstop</b>
11:00 a.m.	Sales & Marketing to Grow Your Business with <b>David Bowers, BP Midwest</b>	Construction Survey Insights in the Post-Frame Industry with <b>Gary Reichert, Shield Wall Media</b>

**THURSDAY, JUNE 20**

	<b>SHORT CREEK 3 ROOM TOPICS</b>	<b>SHORT CREEK 4 ROOM TOPICS</b>
8:00 a.m.	How To Use Social Media as a Force Multiplier with <b>Randy Chaffee, Source One Marketing</b>	Roll Forming Aluminum vs. Steel with <b>Steve Swaney, MidSouth Aluminum</b>
9:00 a.m.	Success Training Day 2 (Emotional Intelligence, Coaching, Conflict Resolution, Communication) with <b>Eric Miner, Blunier Builders</b>	How To Get Free Media Coverage with <b>Karen Knapstein, Shield Wall Media</b>

Don't wait until the last minute to arrive — seating is limited. Schedule and topics subject to change due to speaker availability.

## PRODUCT DEMONSTRATIONS:

**Trac-Rite Door**  
**BOOTH 313**  
1 p.m. Wednesday

**Thermal Building Concepts**  
**BOOTH 102**  
2 p.m. Wednesday

**Boss Hammers**  
**BOOTH 420**  
Ongoing

**Malco Tools**  
**BOOTH 621**  
Ongoing

**GitEstimate**  
**BOOTH 814**  
10 a.m. Thursday

# Welcome To The Show

would like to welcome everyone to the first annual Post-Frame Builder Show. Anyone who owns or runs a business knows there are highs and lows. There is a distinct contrast between the things we *like* to do and the things we *have* to do. I like the Jerry Rice quote: “Today I will do what others won’t, so tomorrow I will do what others can’t.”

Business and athletics are both the perfect demonstration of delayed gratification. Build a foundation, work hard, and then strive to grow and improve from that base.

This is our game day.

There are many business functions that fall into the category of things “I have to do.” This week I am truly blessed by focusing on the part of our business I truly enjoy. In about 2 weeks we will celebrate the 5th anniversary of starting Shield Wall Media. One of my fondest memories was standing on the overlook at the Duke Energy Center and looking down on the first Construction Rollforming Show. There was an aspect of unreality that is difficult to describe. Seeing something that started as an idea grow into reality is a special and unique experience.

I have mostly stepped away from the daily operation of our trade shows. As any business grows, stepping away and trusting others to carry the ball is a difficult, but necessary lesson.

Congratulate Missy Beyer when you see her. This is the first 100% new show she has done. I hope she has the time to take a minute and see what her efforts have turned into reality.

Another first for us is here in Branson as well. Please pick up a copy of the CSI-Annual & Market Report. This book is the result of our industry surveys and designed to provide usable market data — free of charge — to all our subscribers. There are sections on the economy in general, the economy relative to construction, and sections specific to the market segments covered by each of our magazines and shows. Section 4 is on post-frame construction.

Shield Wall Media will continue to work hard to lay the foundation so we can provide the services you need to grow your business that others can’t provide.

Part of that input is listening to our advertisers, exhibitors, and readers. Tell us what you need or want. Tell me how we can help solve your challenges. We exist to help you succeed — tell us what you need in order to do that.

Welcome to the first annual Post-Frame Builder Show. I hope you have the experience of seeing your ideas become reality.

— Gary Reichert

CEO & Publisher, Shield Wall Media

**W**hew! It’s here! The first ever Post-Frame Builder Show. As I worked to build this show, many in the industry told me that this event was “a long time coming” and it’s my pleasure to see the finished product come together. As a complement to the Construction Rollforming Show and the Garage, Shed & Carport Builder Show, the Post-Frame Builder Show was Shield Wall Media CEO Gary Reichert’s vision, and my job was simply to make it happen.

Building is a basic enough concept. Start with a plan, then take a lot of pieces and put them all together to create your final project. Since you are attending this show you know about building things, and you know about making sure the right pieces are in the right places to make the final project the best it can be. You also know that to make that happen you need a great crew.

Building this show was easier because of mine. In addition to our fearless leader Gary, I am joined this week by our editors Karen Knapstein and Dan Brownell who, in addition to their editorial duties, will be overseeing our educational sessions. Manning our registration booth, you will find show assistant Cari Ulloom along with graphic designer Kevin Ulrich and his wife Julie. I’m thankful for their assistance, not just this week, but in the months leading up to this event. And we are all thankful for you — our attendees and exhibitors. Without you, we wouldn’t have a show.

Enjoy! And feel free to drop me a line to let me know your thoughts.

— Missy Beyer

Event Director

Missy@ShieldWallMedia.com

920-216-3007

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*Welcome to the Branson Convention Center. PHOTO BY BRANSON CONVENTION CENTER*



# Welcome to the Post-Frame Builder Show

■ By Karen Knapstein

**W**elcome to the first annual Post-Frame Builder Show. Produced by Shield Wall Media, this show offers educational sessions, a robust expo hall filled with post-frame component, material, and service providers, and opportunities to meet one-on-one with construction industry insiders. This family-friendly event is the company's third construction-focused trade show as it joins the Construction Rollforming Show and the Garage, Shed & Carport Builder Show.

This, like all Shield Wall Media shows, is strictly a business-to-business event. Exhibitors are here to help you find the products and services you need to make your business more successful.

## What's Here

Shield Wall Media's trade shows span two days, which is shorter than a typical trade show. "We keep it simple and business-oriented," said show producer/Frame Building News publisher Gary Reichert. "If you are looking for a supplier, it doesn't take three days. Our exhibit hours are Wednesday and Thursday so you can get in, do business, and still spend your weekend with your family."

Here at the show, you will find equipment manufacturers, component suppliers, and technology innovators. Some of them — such as Boss Hammer Co. and Malco Tools — will have product demonstrations in their booths throughout the show. The scope of exhibitors is limited to only those relevant to the post-frame



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# POST-FRAME BUILDER SHOW

building industry. While you're here, you won't find cutlery retailers, timeshare peddlers, or booths selling floor polishers. But please be sure to stop by the Frame Building News booth to sign up for or renew all your free subscriptions to Shield Wall Media's magazines.

## Families Welcome

Shield Wall Media is pleased to produce family-friendly events. Like all our shows, the Post-Frame Builder Show welcomes families. If you've brought children along and find yourself in need of a break, visit the Rest Stop Retreat at the back of the Expo hall to take time to rest and regroup.

## Educational Sessions

The Post-Frame Builder Show educational programming emphasizes topics you, as a decision-maker, want to learn about. Programming focuses on how you can make your business more successful by providing you with the assets you can use to do that. Those assets



All educational sessions are included with admission. PHOTOS BY SHIELD WALL MEDIA

include offering insights on best business practices and building efficiencies, how to reduce costs and increase profit margins. Specific discussion topics include, but are not limited to:

Condensation is a concern for all metal buildings in which the environment is not controlled. To explain why and what

can be done about it, Dripstop's Orion Ewell will lead a session on condensation control. In the business building track, Joel M. Oney, owner of J Money, has spent 25 years in the banking sector. He will lead a session on financing and payment options. Industry veteran Randy Chaffee, Source One Marketing, will be sharing some of the knowledge gained throughout his successful, decades-long career in relationship building and sales. (He will also be doing live podcasts throughout the course of the show).

In a two-part session (one session held each day of the show), Blunier Builders' Eric Miner will share key insights about developing leadership that works in the post-frame industry, with the Thursday session focusing on emotional Intelligence, coaching, conflict resolution, and communication.

Educational sessions are held upstairs, one floor above the Expo floor. See page 2 for more details about the times and topics.

Shield Wall Media keeps its shows simple and business-oriented. If you have any questions about this or any Shield Wall Media event (including the Construction Rollforming Show and the Garage, Shed & Carport Builder Show), contact Shield Wall Media Director of Events Missy Beyer at 920-216-3007 or [missy@shieldwallmedia.com](mailto:missy@shieldwallmedia.com). **PFBS**



View AJ Manufacturing's new products in Booth 616. PHOTOS BY SHIELD WALL MEDIA

13737 Hwy. 52  
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# FRONTIER METAL

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BOOTH #  
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# Scan & Store

## Smartphone Apps Capture Contacts In One Simple Step

**T**rade shows are about the contacts you make for the products and services you need. If you don't walk away with that information, it makes following up after the event much more difficult.

It's standard practice for trade-show producers to include a QR code (a pixel grid that includes the badgeholder's business and contact information) on every registration badge. Exhibitors use code readers to scan visitors' badges so they can gauge how successful the show was.

To keep expenses down for exhibitors and simplify follow-ups with attendees, Shield Wall Media does not use a dedicated lead-scanning system. These systems are expensive and sometimes don't work. Since each exhibitor's and attendee's contact information is embedded in the QR codes on every badge, anyone who has a smartphone can save a connection: Our badge QR codes can be scanned with any smart device (iPhone or Android). Scanning with the camera on a smartphone will open the information as an Outlook or phone contact and can be saved directly onto your device. It's that simple.

If you anticipate scanning multiple contacts, or if you'd like to keep a list of your trade-show contacts separate from the rest of your smartphone contacts, there are many free apps in the Apple Store or Google Play that will suffice. While Wi-Fi or network access is necessary to download the apps, once installed, the apps don't need Wi-Fi to work.

QRbot is one example of an app that is both simple to scan and includes a history feature that will store the QR codes to access later. Other examples include QR & Barcode Scanner (Gamma Play) and QR & Barcode Reader (TeaCapps). All these apps capture the contact data and save it in the app history. What's more, many apps feature the ability to export contacts (history) as a .csv file that includes Company, Name, Phone, and Email. [Note: To prepare this article, these apps were all downloaded and tested on an Android smartphone.] Additionally, the aforementioned apps don't require you to sign up for anything or register an account.

It should be noted that the free versions of the apps did not access or download the physical address data from the QR codes. (The full, paid versions should feature complete data capture, but



this hasn't been tested.) Attendees who don't have smartphones can, of course keep track of important contacts by marking up the program (after all, complimentary pens are everywhere) and exchange business cards. The complete information for every exhibitor is included in this booklet beginning on page 15. Exhibitors will all receive a complete list of registered attendees after the show closes, so they will be able to reach out to attendees, too.

Business gets done after connections are made. We look forward to you tracking us down here at the Post-Frame Builder Show, at the Construction Rollforming Show, and at the Garage, Shed & Carport Builder Show. We'll see you on the trade show floor! *PFBS*



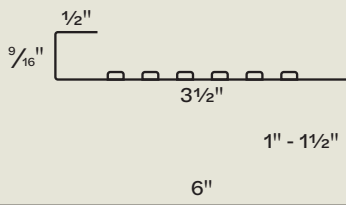
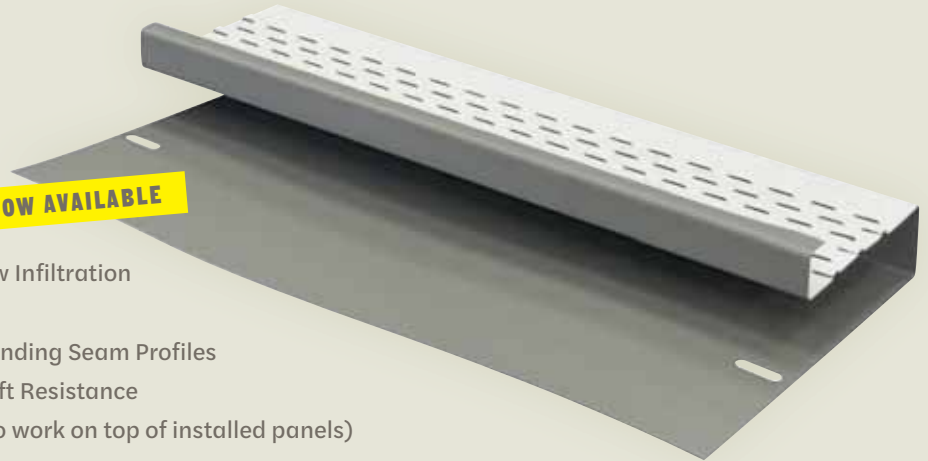
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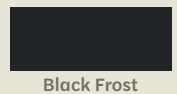
- Wood Grain Coils
- Standing Seam Coils
- Board & Batten Coils
- Specialty Width Coils
- Hidden Fastener Trims
- Roofing Accessories



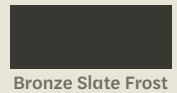
**COMING SOON**

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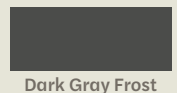
- For Rainware & Soffit
- Match Your Metal Roof
- .032 for Gutter Coil and .024 for Soffit & Rainware Accessories
- Available in 4 Colors



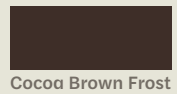
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# Post-Frame Solutions

Exhibitors offering new solutions to old challenges

By Karen Knapstein

**M**any exhibitors here at the Post-Frame Builder Show are debuting new products for the post-frame building industry. From the ridge to the foundation — and everything in between — exhibitors are offering every type of component needed for building post-frame structures. Following are a few new product highlights that can be found on the expo floor.

The experts at **SmartBuild Systems** [Booth 413] will be discussing its newest software version, which will meet the needs of building designers. Currently in development, but expected to be finished soon, SmartBuild for building designers will bring the 10-20-hour task of designing a building down to less than 2 hours. Features will include the ability to lay out a two-story interior.

**Plyco** [Booth 607] is introducing the new Designer Series program and new Klick-Fit trim system. The Designer Series provides 16 new color options within the

heavy duty 20 and thermal break 92 door series. In addition specific to the 92 series a new residential look 5068 sidelite door is now available. Many types of glass and hardware selections make the Designer series the next generation of a premium door system. Finally the Klick-Fit trim system for these doors and Plyco windows is an aluminum 2-piece 3 ½” finish J type trim to add a beautiful finish trim to your doors and windows.

See **Malco Tools** demonstrating its new line of Metal Benders in booth 621. The new metal-bending product line includes one- and two-station benders, one- and two-station disc benders, and modular metal benders, all of which come in different sizes. It also includes a standing seam seamer (the FSXS, which is reportedly the fastest seaming machine in the market, powered by a cordless drill) and a power-assisted standing seam cutter (the FSXC).

**Post Protector** [Booth 100] is exhibiting products for new and existing structures. The Post Protector Finish Sealing Cap provides a finished appearance to the Post Protector and seals out precipitation on post applications that are exposed to the elements, such as porch posts, open-sided buildings, and deck and fence posts.

Post Preservative is a treatment that is used to maintain preservative levels that are needed to stop wood decay. The treatment has been used successfully for 30-years in the industrial sector to maintain utility poles. Good for up to 10 years, this product is now available in the retail sector exclusively through Post Protector.

**Bucket Bunker**® [Booth 101], which manufactures its product line in Kansas and Indiana, is exhibiting its new Auger-



Booth 101: Bucket Bunker Auger Lite Pro.

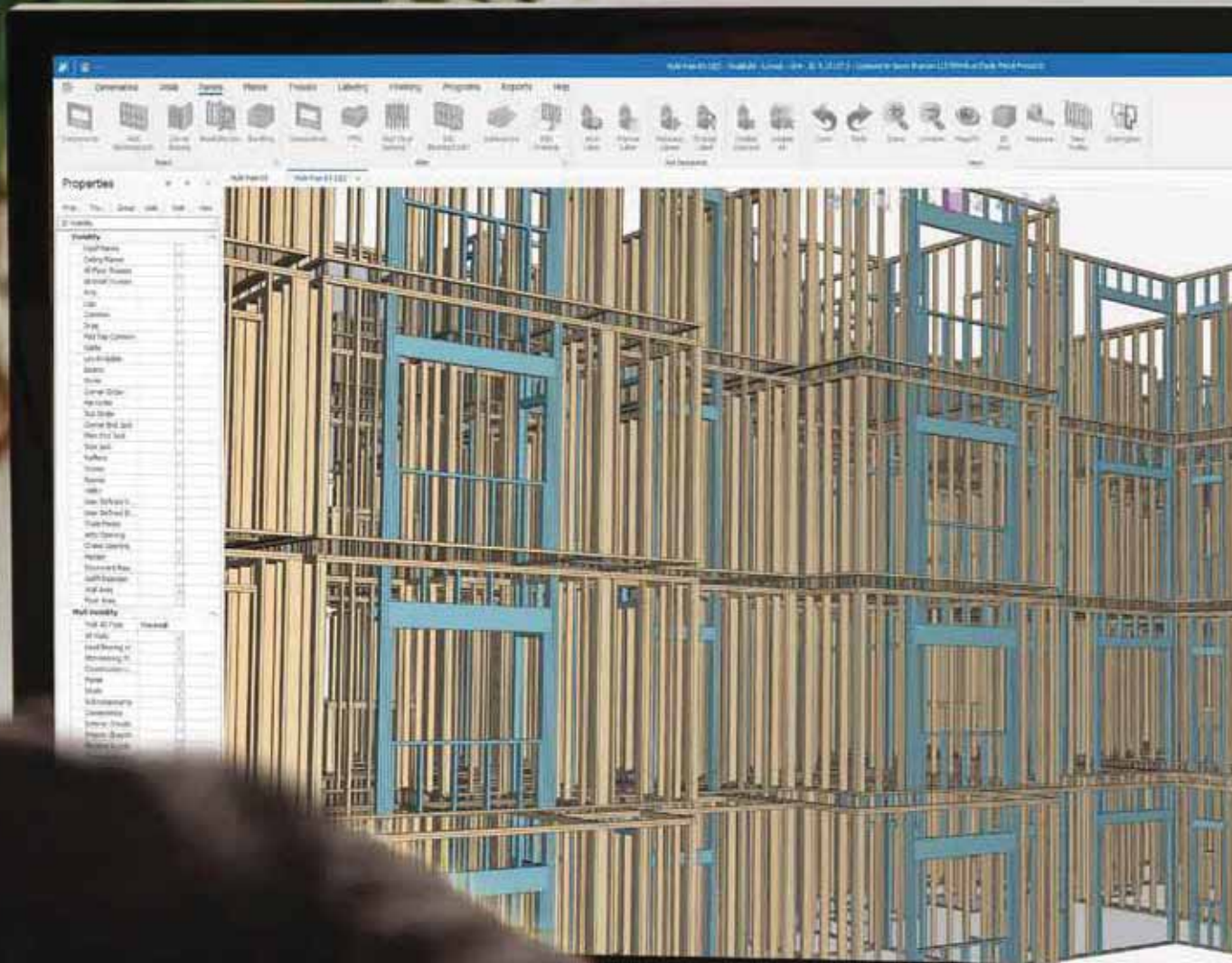


Booth 100: Post Preservative from Post Protector.



Booth 607: Plyco Series 20 red door with Black frame.





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**BOOTH #  
522**

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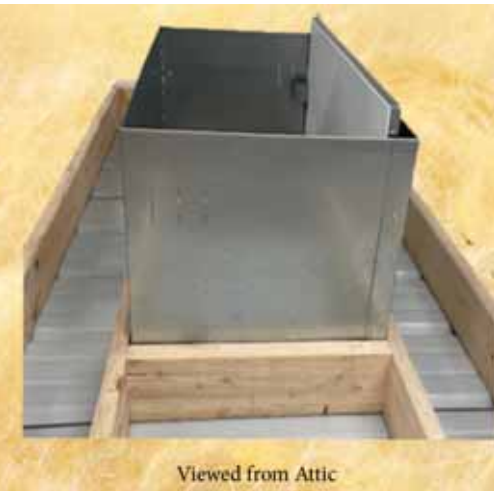


## Design and build faster than ever.

From plans, to walls, to panels, and everything above. Introducing a new level of design tools, built from the ground up.



Booth 300: PalClad Pro from Palram.



Booth 616: Insulation Dam Kit, AJ Manufacturing.



Booth 215: CoVent from Levi's Building Components.

Lite Pro™ (U.S. Patent Pending). It is a load-and-go solution for handling and transporting multiple skid steer attachments. This newest model is specifically designed with the post-frame contractor in mind. The challenge of moving multiple attachments from jobsite to jobsite is simplified by organizing tools and attachments into a single, portable unit. It is designed to manage one hydraulic auger drive head, up to three auger bits, a set of pallet forks, and a single skid steer bucket. Additionally, it can be moved with a bucket as well as standard pallet forks. Every unit is constructed of steel tubing and ¼" plate, and is powder coated for durability.

**Levi's Building Components** [Booth 215] will be exhibiting its new CoVent Exhaust Fan Vent. Ideal for interior exhaust fans equipped with a 3" or 4" flex hose, it is an all-in-one exhaust fan vent designed for metal roofs and intended for bathroom and attic venting.

**Palram Americas** [Booth 300] is exhibiting two new products at the Post-Frame Builder Show. DURACLAD® Designer Series is an interlocking multiwall PVC wall and ceiling panel with a white shiplap finish that looks and feels like wood. Tongue-and groove edges allow for installation directly onto wall studs with fasteners fully hidden. Requiring no priming or painting, suggested usage includes accent walls, utility rooms, under-

decking, barns, sheds and workshops, garages, basements, recreational facilities, barndominiums, etc.

PALCLAD PRO is a wall and ceiling panel alternative to FRP. Panels contain no fiberglass, are extremely durable, highly moisture and chemical resistant and will not "fiber bloom." They are Class A fire-rated, Clean Air Gold Certified & USDA/FDA compliant. Recommended usage includes high traffic and high moisture areas in agricultural structures, commercial buildings, vet clinics, kennels, etc.

**AJ Manufacturing** [Booth 616] released two new products in March; they will both be on display. The company is exhibiting its new insulation dam kit (patent pending). The kit is made of G-90 Galvanized 24-ga. steel and is designed to manage up to R-60 of blown cellulose or fiberglass batt insulation.

AJ Manufacturing is also showing its new, more energy-efficient ceiling access doors. They feature a self-flashing frame fabricated of commercial-quality painted aluminum extrusions, miter cut corners, and assembled with screws. The 6"-thick door panel is designed to accommodate up to an R-42 insulation thickness, while the 4" thick door panel will accommodate up to R-28. Both are available in single- and bi-fold panel designs.

**Klar** [Booth 419] is introducing TK Ag Panels for cladding or roofing applications. The company explains, "They are the best option because they reduce noise; do not rust; do not generate fungus; and protect from cold, heat and humidity." Installed as a liner, the KLAR TK 9 panels are anticorrosive and suitable for retrofitting panels with 9" between the main corrugations. The panels are recommended for use in many applications, including sheds, carports, garages, barns, calf barns, cattle shades, chicken coops, dog kennels, pole barns, barndominiums, and car washes.

**Perma-Column** [Booth 209] has devised yet another permanent problem solver for post-frame builders: the industry's first patented precast concrete



Booth 209: Perma-Column Skirt Board



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**BOOTH #  
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# NEW PRODUCTS

skirt board that will never rot or warp. The precast skirt boards feature a 4" concrete base secured to wood with stainless-steel shear studs. Non-rusting basalt composite rebar runs the length of the precast concrete for further strength and stability. The concrete skirt board is also available through **Richland Laminated Columns** [Booth 320].

Wholesale distributor **Forest Products Supply** [Booth 811] will be displaying Affinity Panelized Stone and Zero Cut Column Kits, among its other products. Two square feet of Affinity Stone can be installed in all weather conditions with just two screws. Affinity Stone provides an authentic stone appearance.

**Hitz Halter** [Booth 210] returns to the trade show space with its EPS foam insulation. Although it is designed especially for radiant floor heat (plastic staples fasten the pex tubing directly to the insulation, which has strong poly film on both sides), it is also suitable for basement walls, sidewalks, and buildings. To speed and simplify installation, the insulation comes fan folded in 4ft. x 24ft. sections.

**Delden Garage Doors** [Booth 812] is showing off its new Quick-Stock program offering custom-packaged garage doors. They will also be showing the new Amarr Northwoods door, which features printed horizontal plank designs on a ribbed section that creates depth, texture and subtle dimension and is

"A perfect complement to modern, mid-century modern, and traditional architectural styles."

**Trac-Rite Doors** [Booth 313] now offers roll-up doors measuring up to 18'x18'. Additionally, the company has made improvements to the wind-ratings of its doors. To complement its expanded product range, Trac-Rite offers additional features and add-ons, including motor operators and insulation options.

Window manufacturer **WinTech** [Booth 716] is displaying its newest premium windows: OzarkView. "WinTech's OzarkView windows feature fusion welded mainframes and sashes, composite-reinforced interlocking meeting rails, and performance insulated glass. They are suitable for your residential and commercial applications.

Payment plans help contractors close more deals and grow their business. To help with that, **J Money LLC** [Booth 200] offers a consumer loan platform for contractors to offer payment plans to customers. It allows contractors to offer affordable payments for big ticket projects, up to \$100,000.

There's no doubt that trade shows are the best place to find and learn about new products that solve old problems. You can get information directly from the supplier or manufacturer, and (depending on the product) you can often touch and examine the product. *PFBS*

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# POST-FRAME BUILDER SHOW

Welcome to the inaugural Post-Frame Builder Show. Each of the exhibitors at this event has the potential to help you make your business more successful.

Welcome to the first annual Post-Frame Builder Show. This show is produced by the publisher of Frame Building News magazine; founded in 1988 — 36 years ago! — it is the longest-running publication dedicated to the post-frame construction industry in existence.

The exhibitors at this trade show are brought together to provide you with the information, products, and services that you need to make your business more

successful. Shield Wall Media is pleased to bring you equipment manufacturers, component manufacturers and suppliers, financing specialists, and so much more. While many provide different products and services, what they all have in common is they all provide solutions to problems that plague the post-frame industry.

If after the show you did not find what you were looking for, we'd appreciate you dropping us a line so that we can try our hardest to remedy that situation and make the next Post-Frame Builder Show even

better! Send comments, feedback, and questions to show producer Missy Beyer ([missy@shieldwallmedia.com](mailto:missy@shieldwallmedia.com) or, via snail mail: Missy Beyer, C/O Shield Wall Media, PO Box 255, Iola, WI 54945).

We recommend you save this booklet in case you are unable to meet with all the exhibitors (there are a lot of them!) on the show floor or have additional questions after the show closes.

Thank you for coming; we hope you find all the solutions you're looking for!  
*PFBS*



## 3GM Steel Inc.

**Booth #421**

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606-676-0012 (fax)  
[sales@3gmsteel.com](mailto:sales@3gmsteel.com)  
[www.3gmsteel.com](http://www.3gmsteel.com)

3GM Steel is a family-owned, American steel trading and coil distribution company. Since 1989, we've focused on providing the highest quality product available, at competitive prices, delivered with professional service. 3GM Steel warehouses and distributes bare, acrylic-coated, and pre-painted Galvalume® to roll formers nationwide. We also leverage our relationships with tier-one mills across the globe to offer our partners custom-tailored steel solutions. The 3GM Steel team is comprised of seasoned steel industry veterans and professional support staff, and partners with customers to help drive their growth plans.



## Acu-Form

**Booth #407**

10550 Township Road 262  
Millersburg, OH 44654  
330-674-4003  
330-674-4035 (fax)  
[wayne@acu-form.com](mailto:wayne@acu-form.com)  
[www.acuformequipment.com](http://www.acuformequipment.com)

Acu-Form has been the trusted name for premium roll-forming machines in the steel roofing industry. Our unwavering commitment to tried-and-true manufacturing processes, founded on proven design principles and strict quality control checks, sets the foundation for the Acu-Form promise — quality, reliability, and longevity. When you choose Acu-Form, you're choosing a partner dedicated to your success.



## AJ Manufacturing, Inc.

**Booth #616**

1217 Oak St.  
Bloomer, WI 54724  
800-328-9448  
715-568-3099 (fax)  
[vwachtendonk@ajdoor.com](mailto:vwachtendonk@ajdoor.com)  
[www.ajdoor.com](http://www.ajdoor.com)

A.J. Manufacturing builds high quality pre-painted or stainless steel walk doors. All doors are pre-hung in steel, aluminum or stainless steel frames with 4" x 4.5" fixed pin hinges for 4-way universal swing even with a foamed in place door lite. A.J. also offers a complete line of high quality vinyl windows. Options include horizontal sliding, fixed lite, casement, single hung, and double hung windows with the patented EZ-v™ vinyl trim and flashing system.

# EXHIBITORS



## AmeriLux International

### Booth #510

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De Pere, WI 54115  
920-336-9300  
920-337-9301 (fax)  
info@amerilux.com  
www.amerilux.com

AmeriLux International is a value-adding distributor and fabricator of building materials and plastic sheets. Our product offering includes: CoverLite® polycarbonate corrugated panels are perfect for skylight and sidelites. Agrilite™ PVC corrugated liner panels are durable and easy to install. Abuse and moisture resistant, EZ Liner™ is a low-maintenance PVC interlocking liner panel. EZ Slatwall is a versatile wall organizations system. EZ Forms® concrete wall system assembles easily because the forms and spacers snap together horizontally.



## Anthem Built

### Booth #411

305 Pine Street  
Varna, IL 61375  
309-463-2777  
info@anthembuilt.com  
www.anthembuilt.com

Anthem Built is a manufacturer of innovative post-frame products. Our column repair methods and products provide opportunities for builders and solutions for building owners. At Anthem Built, our focus is solving problems with great products. Foundation repair and replacement, purlin attachment, specialized tools, and more.



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### Booth #420

5015 Mertz Rd.  
Mayville, MI 48744  
info@bosshammerco.com  
www.bosshammerco.com

Boss Hammer Co. is a Michigan-based, family owned and operated company. It is the first ever premium performance framing hammer of its kind. Our hammers can square a 90, measure degree and common cut marks, has a stick rule and magnetic nail starter. The Pro Plus models include side nail pullers, an integrated socket (13mm) and a tether hole in the bottom of the handle.



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MWICOMPONENTS.COM  
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### Booth #710

1200 E Cole  
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620-345-6394  
bradbury@bradburygroup.com  
www.bradburygroup.com

Bradbury manufactures a wide range of equipment for the metal building, roofing, and post frame industries including in-plant and portable roll formers, integrated felt wicking applicators, trim folders, CTL/Slitter lines, fully automated trim lines, and related coil-processing equipment. All Bradbury machines are engineered for easy operation and durability.

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### Booth #720

201 Rose St.  
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931-589-2386  
Monroe@buffalorivertruss.com  
www.buffalorivertruss.com

Buffalo River Truss was established in 2014 by two brothers, Mahlon and Monroe Miller. The company's main focus is steel trusses that are built for hay barns, horse barns, shops, etc. The great thing about steel trusses is they give you plenty of ceiling room along with durability that will last a lifetime. They also build steel stall fronts, steel frames for horse barns and open run-in shelters.

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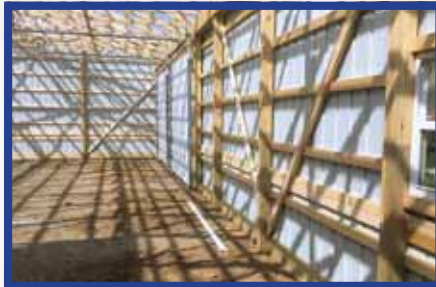
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800-766-5793  
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www.burrows-supply.com

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## Capital Forest Products

**Booth #217**

222 Severn Ave.  
Bldg. 14, Suite 100  
Annapolis, MD 21403  
410-280-6102  
410-280-6108 (fax)  
info@capitalforest.com  
www.capitalforest.com

For over 40 years, Capital Forest Products has been leading the distribution of lumber and manufacturing materials for the building industry along the east coast. Exclusive relationships with our European and Canadian sawmills allows us to deliver high-quality, premium products to you in full or mixed loads. Supplying exceptional furring strips, framing lumber, panel products, and specialties to industry leaders allows us to be the prime resource that positions you leaps ahead of the competition.



## Capital Truss and Lumber

**Booth #110**

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479-351-0022  
info@capitaltruss.com  
www.capitaltruss.com

Capital Truss and Lumber is a locally owned and operated one-stop shop for post-frame buildings and truss manufacturing in Northwest Arkansas. Founded with a desire to be a trustworthy construction partner of contractors and homeowners, our goal is to be the premier provider of trusses and building packages in Northwest Arkansas and surrounding regions.

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Does your current insulation prevent, resist or have the following when properly installed?

	THERMAL 3Ht		YOUR CURRENT INSULATION	
	Y	N	Y	N
Radiant Heat	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Convection	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Conduction	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Thermal Bridging	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Water Resistant	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Insect & Mold Resistant	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stable Performance	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Non-toxic	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Recyclable	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Durable	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Saves Energy	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lowers Utilities	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Versatile	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Real World Results	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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Delden Manufacturing Company, or more commonly referred to as Delden Garage Doors, is a wholesale garage door manufacturer and distributor. Delden is known for its "Experience the Quality" reputation, multi-line garage door distribution and custom garage door manufacturing. Delden supplies North America with garage doors, electric openers, parts and accessories through four Missouri door centers: Kansas City, St. Louis, Springfield and Central MO.

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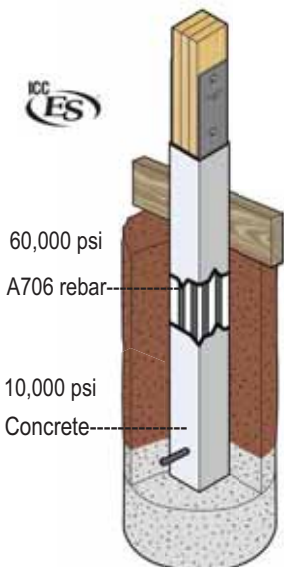
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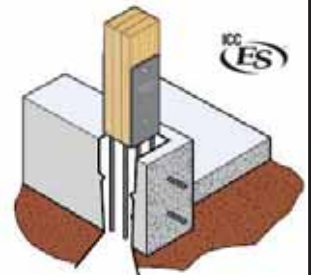


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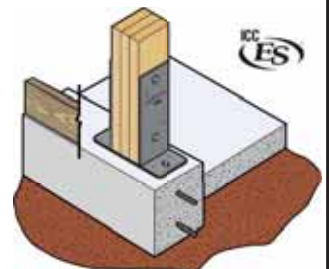
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573-569-4801 (fax)  
sales@frontiermetal.biz  
www.frontiermetal.biz

Frontier Metal LLC is a full-scale lumberyard and seller of quality metal and trim for any metal roofing or building material needs. Our business also provides building supplies, such as decking, windows, and insulation to name a few. Frontier Metal LLC also offers building packages and has a list of reputable contractors and builders ready to provide reliable work. Our business also provides the option of delivery for materials.



## GitEstimate.com

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**Booth #814**

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Augusta, GA 30901  
www.gitestimate.com

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**Booth #516**

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## klar

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**Booth #419**

[sales@klar.us.com](mailto:sales@klar.us.com)

[www.klar.us.com](http://www.klar.us.com)

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**Booth #215**

400 Burkholder Drive

Ephrata, PA 17522

877-897-7020

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[www.levisbuildingcomponents.com](http://www.levisbuildingcomponents.com)

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**Booth #212**

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Contact: Jesse Schlabach

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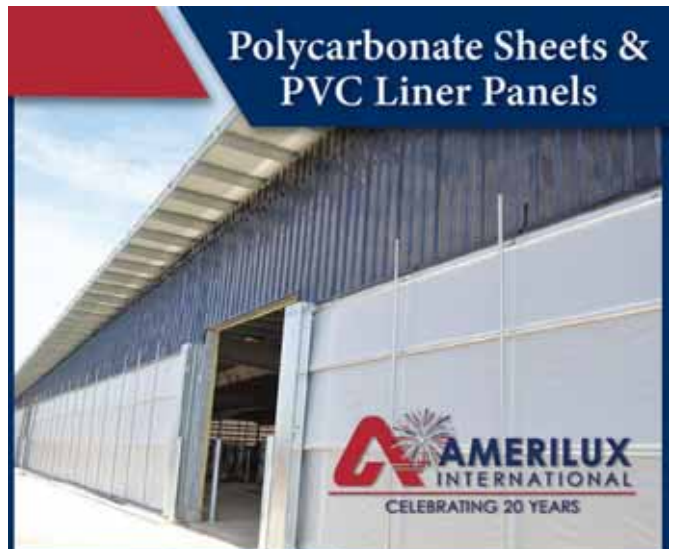


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Rest Stop Retreat		W.E.H. Supply, Inc. 221	Richland Laminated Columns 320	Pelican Bay Forest Products 321	Boss Hammer Company LLC 420	Delta Metals 423	Eagle Metal Products 522	Weaver Tool Gear 523	New Century Bank 622	Malco Tools Inc. 621	Buffalo River Truss 720
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Crownour 104	Thermal Building Concepts 102	Post Protector 100	Palram 300	Entrance/Registration							
Thermal Building Concepts 102	Post Protector 100	Express Barns 105	Permanent Post Systems 204	Restrooms							
Thermal Building Concepts 102	Post Protector 100	Snap Z 103	Shed Geek 202	POST-FRAME BUILDER SHOW							
Post Protector 100	Bucket Bunker 101	J Money, LLC 200	SCI Laminated Columns 201	RESTROOMS							

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Exhibitors and/or booth locations are also subject to change due to unforeseen circumstances.



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BOOTH # 801



BOOTH # 407



BOOTH # 313



BOOTH # 621



BOOTH # 523



BOOTH # 109



BOOTH # 103



BOOTH # 711



BOOTH # 314



BOOTH # 716

# SHOW HOURS

**Wednesday, June 19, 2024**

**Educational Sessions: 8:00am to 12:00pm**

**Exhibit Hall Hours: 11:30am to 5:30pm**

**Thursday, June 20, 2024**

**Educational Sessions: 8:00am to 10:00am**

**Exhibit Hall Hours: 8:30am to 12:30pm**

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First Federal Bank of Kansas City .....	610	<b>Snap Z.....</b>	<b>103</b>
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<b>Frontier Metal LLC.....</b>	<b>801</b>	SWI Machinery .....	800
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<b>Malco Tools .....</b>	<b>621</b>	<b>Wildcat LLC .....</b>	<b>507</b>
<b>Marco Industries.....</b>	<b>416</b>	<b>Wintech Inc.....</b>	<b>716</b>
Martin Metal .....	516	Yoder Precast.....	712
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Delden Garage Doors 812	
Dripstop™ 707	Plasti-Sleeve 807
rFoil 701	Frontier Metal 801
SWI 800	
Restrooms	

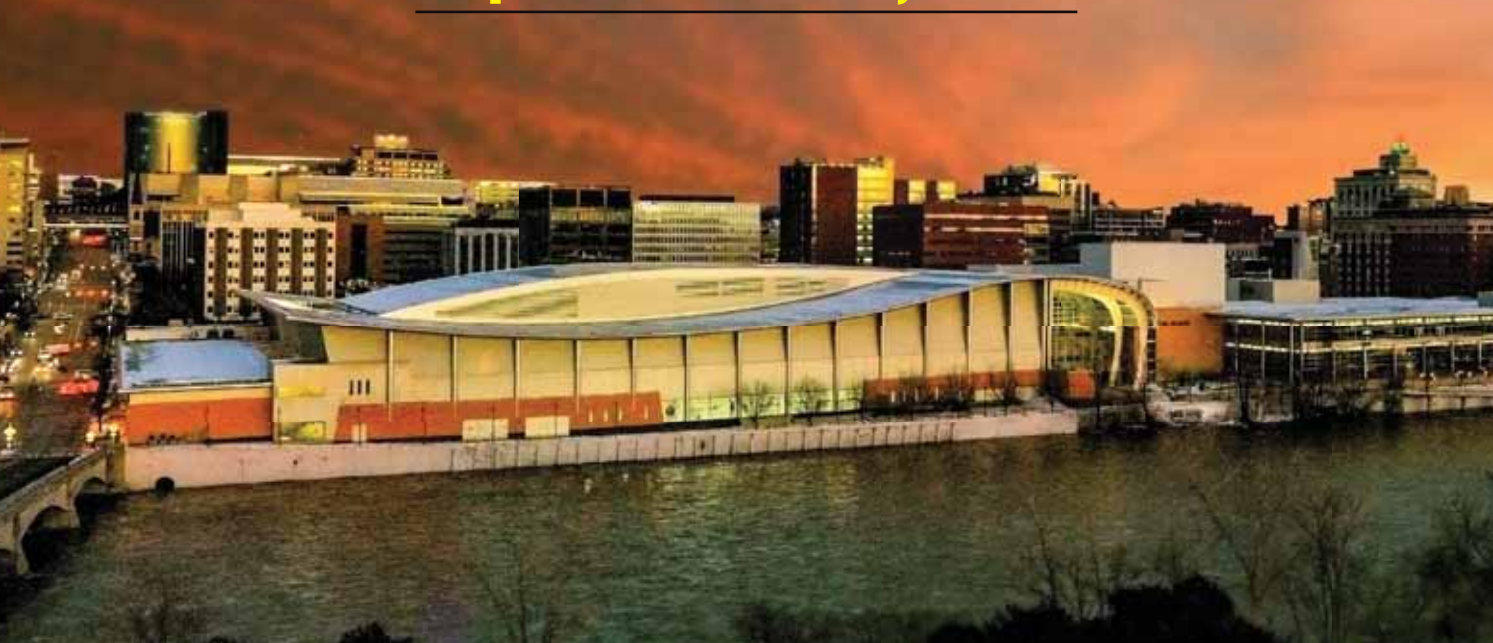


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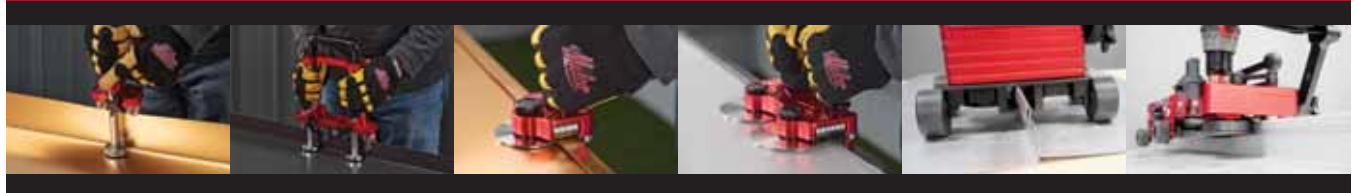
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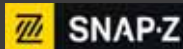
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# EXHIBITORS



## Triangle Fastener Corporation

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www.trianglefastener.com

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## W.E.H. Supply, Inc.

**Booth #221**

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Denver, PA 17517  
717-336-4984  
717-336-0661 (fax)  
sales@wehsupply.com  
www.wehsupply.com

W.E.H. Supply is a family owned and operated wholesale distributor and manufacturer of components for the Garage, Shed, and Carport industry. Our quality focused product line (windows, doors, hardware, and

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## Weaver Tool Gear

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800-693-2837 (fax)  
www.weavertoolgear.com

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**Booth #712**

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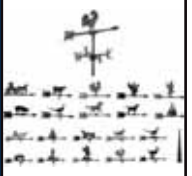


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# How Did We Do?

Thank you for attending the first annual Post-Frame Builder Show. We hope you found great value in this event.

Here's your chance to make the next show even better: Please take a minute or two and complete this brief survey. If you'd prefer to complete it online, use the QR code.

- 1. Are you exhibiting at the show?
    - Yes
    - No
  
  - 2. How did you learn about the show?
    - Shield Wall Media magazine ad
    - Other magazine ad
    - Email or online
    - Direct mail or invitation from Shield Wall Media
    - Invitation from exhibitor
    - Word of mouth or referral
    - Other (please specify)
- 
- 

- 3. What trade shows do you attend or plan to attend?
    - Construction Rollforming Show
    - Garage, Shed & Carport Builder Show
    - METALCON
    - Frame Building Expo
    - International Roofing Expo
    - Florida Roofing & Sheet Metal Expo
    - Western Roofing Expo
    - Shed Builder Expo
    - Fabtech
    - International Builder Show
    - Regional or State Farm Show
    - EAA Oshkosh
    - Other (please specify)
- 
- 



**Use the QR code to take the survey online.  
Or mail responses to Shield Wall Media,  
PO Box 255, Iola WI 54945**

- 4. What are the primary reason(s) you attend a trade show?
    - See new products (trade show floor)
    - Educational Programming
    - Networking at show social functions
    - Networking outside of show
    - See existing customers or vendors
    - Find new customers or vendors
    - Recreation and vacation opportunities
    - Other (please specify)
- 
- 

- 5. Which title best applies to you:
    - President/Vice President
    - Principle/Shareholder/Partner
    - Sales Manager or Rep
    - Foreman/Crew Manager
    - Crew Member
    - Engineer/Architect
    - Other
- 
-

6. Describe your business:

- Builder/Contractor
  - Dealer/Distributor
  - Manufacturer
  - Engineer/Architect
  - Other:
- 
- 

7. Which magazines do you subscribe to:

- Rollforming Magazine
  - Metal Roofing Magazine
  - Frame Building News
  - Rural Builder
  - Garage, Carport & Shed Builder
  - Metal Construction News
  - Metal Architecture
  - Frame (NFBA publication)
  - Builder
  - Journal of Light Construction
  - Fabricator
  - Pro Sales
  - Component Manufacturer
  - Shed Builder
  - Other (please specify)
- 
- 

8. What is your company's PRIMARY line of business?

- Roll Forming/Metal Forming
  - Building Product Manufacturer
  - Building Product Dealer/Distributor
  - Post-Frame Building Manufacturer
  - Metal-Frame Building Manufacturer
  - General Contractor/Builder
  - Metal Roofing Contractor
  - Engineer/Construction Consultant
  - Other:
- 
- 

9. How many years has your company been in business?

- Less than 5 years
- 5-9 years
- 10-14 years
- 15-19 years
- 20-29 years
- 30-39 years
- 40-49 years
- 50-59 years
- 60+ years

10. How many employees does your company have?

- Fewer than 10
- 10-20
- 21-30
- 31-40
- 41-50
- 51+

11. In which region or regions do you do business?

- Northeast (CT, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VT)
- Southeast (AL, FL, GA, KY, MS, NC, SC, TN, VA, WV)
- North Central (IA, IL, IN, MI, MN, ND, NE, OH, SD, WI)
- South Central (AR, KS, LA, MO, OK, TX)
- Northwest (AK, ID, MT, OR, WA, WY)
- Southwest (AZ, CA, CO, HI, NM, NV, UT)
- Nationwide
- International

12. Year to date, compared to 2023, would you say your business is

- Significantly better >25%
- Slightly better <25%
- The same
- Slightly down <25%
- Significantly down >25%

13. What is your age?

- 20-29
- 30-39
- 40-49
- 50-59
- 60-69
- 70-79
- 80+

14. What is your sex?

- Male
- Female

15. Would you like to see or participate in roundtable discussions added to next year's show schedule?

- Yes
- No

16. What subjects would you like to see discussed/presented at next year's Post-Frame Builder Show?

---

---

17. Please share any suggestions or general comments related to the Post-Frame Builder Show:

---

---





2024  
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BUILDER  
SHOW**  
BOOTH #  
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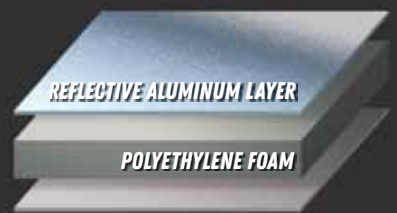
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BOOTH #  
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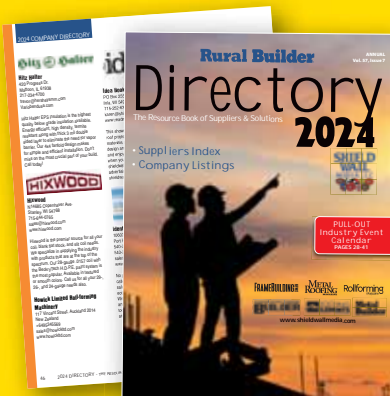


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